



**For Immediate Release**

**GVTC leverages fiber assets/partnerships with Wholesale Carrier Ethernet business launch**

SMITHSON VALLEY, May 3, 2016 — GVTC, a leader in fiber communications, is expanding its line of business into Wholesale Carrier Ethernet services. Through a unique, high-capacity fiber network, GVTC will sell Ethernet Access Services, Ethernet Transport Service and Fiber to the Tower (FTTT) to customers requiring reliable access to metro and remote markets in Central and South Texas, with transport to Dallas, Houston, Austin, San Antonio, and Mexico. Key target customers for GVTC are content providers, voice/data carriers, fiber segment providers, and data centers.

“GVTC’s formal entry into the Wholesale Carrier Ethernet business launches a new era of our company’s long and successful history, from a rural telephone cooperative to a next generation communications provider,” Ritchie Sorrells, GVTC president & CEO, said. “Through our Wholesale Carrier Ethernet business, we continue to provide the best fiber network services to an expanded customer base and expanded markets in Texas.”

In order to support this new business, GVTC has expanded its fiber network, with speeds exceeding 100 Gbps, along with securing a presence in data centers and carrier hotels in Austin and San Antonio. Additional advantages include a unique, diverse path along U.S. Highway 281, enabling end-to-end Service Level Agreements and protected low latency rings for real-time applications, such as disaster recovery, synchronous data replication, and cellular backhaul.

GVTC’s entry into the Wholesale Carrier Ethernet market diversifies the company’s revenue streams to help offset lower demand for traditional telecommunications services, along with regulatory changes affecting the industry nationwide. GVTC projects strong growth from its wholesale business, strengthening its ability to grow, scale, and remain viable long-term.

The GVTC GigaRegion® and the partner cities of Boerne, Bulverde and Gonzales are poised to benefit in their efforts to attract and retain businesses requiring local access to connect globally. Through several POP’s (points-of-presence) strategically located throughout the network, smaller Texas markets have unprecedented availability to Ethernet access services.

“GVTC continues to support our communities by expanding our state-of-the-art fiber network with the quality and capacity not before offered in our region and other rural areas in Texas,” Sorrells said. “Our local economic development efforts will benefit by attracting businesses to the GVTC GigaRegion® that are dependent upon highly reliable data connectivity.”

GVTC’s expansive wholesale network is possible through the company’s vast fiber assets, along with partnerships that include regional telephone companies, fiber segment providers and metro fiber providers. By leveraging these fiber assets, cutting-edge technologies, and proven expertise in fiber networks and operations, GVTC is providing valuable services to businesses, carriers, and data centers in one of the fastest growing regions in the United States.

About GVTC:

GVTC is an award winning fiber optics communications provider delivering high-speed Internet, digital cable TV, phone and interactive home security monitoring to residential and business customers in far north San Antonio, the Texas Hill Country and South Central Texas. Through its fiber network, GVTC delivers broadband speeds up to 1 Gbps and symmetrical broadband connections, up to 100 Mbps.

GVTC offers wholesale carrier transport between San Antonio, Austin, Dallas and Houston, with unique access to remote Texas markets. The company organized the GVTC GigaRegion®, a unique private-public partnership, with the cities of Boerne, Bulverde and Gonzales. The GVTC GigaRegion® markets the benefits of a fiber network, along with economic incentives, to compete for jobs and improve quality of life.

The company’s philanthropic arm, The GVTC Foundation, celebrating its 10<sup>th</sup> anniversary, has donated over \$2 million dollars to charitable organizations throughout the GVTC service area.

**Contact:**

Bruce Forey  
Office: 830.885.8394  
Cell: 830.660.9112  
[bruce.forey@gvtc.net](mailto:bruce.forey@gvtc.net)  
@GVTC\_Com